



PRESS RELEASE

Media Contact: Linda Formella (202-565-3204)
For Immediate Release: Thursday, March 28, 2019

Trade Acceptance Group is EXIM's Broker of the Year

First 'four-time' winner of EXIM's broker award

Washington, D.C. - Insurance broker Trade Acceptance Group, Ltd. (TAG), a specialty financial services company headquartered in Edina, Minnesota, has been named Broker of the Year by the Export-Import Bank of the United States (EXIM). TAG will receive the broker award at [EXIM's 2019 Annual Conference](#), which is being held at the Omni Shoreham Hotel in Washington, D.C., on March 28-29. The awards ceremony will be held at the luncheon on Friday, March 29.

The first 'four-time' winner of EXIM's broker award, TAG is consistently among the top five brokers in generating EXIM insurance authorizations by count. In fiscal year 2018, the company had the largest increase in the number of insurance authorizations from the previous year. TAG also brought in the greatest number of new-to-EXIM customers while achieving one of the highest customer retention rates among all EXIM brokers.

"Trade Acceptance Group is a longstanding, active EXIM broker that consistently delivers excellent service to small business exporters. The satisfaction levels of new customers, the renewal rates of existing clients and the viability of the transactions brought to EXIM all testify to a broker's ability to serve customers well. Once again, EXIM is grateful to recognize their achievements on behalf of America's small businesses," said Senior Vice President of Small Business James Burrows.

"It's an honor to be recognized for a fourth time in our 23-year partnership with EXIM —helping to fulfill the bank's mission of increasing exports and U.S. jobs while not competing with the private sector. We are grateful to EXIM's staff for their collaboration with us and look forward to the bank's crucial re-chartering by Congress later this year," said TAG Principal Leslie A. Bergland.

TAG was founded by seasoned international banking professionals to provide innovative trade finance solutions. The company collectively has over a century of experience in assisting U.S.-based companies and banks with international trade

transactions to maximize export opportunities and minimize risk. Based in Minnesota with offices in Chicago, Illinois, and Milwaukee, Wisconsin, TAG is licensed to do business in more than 25 states.

ABOUT EXIM BANK:

EXIM Bank is an independent federal agency that provides competitive and necessary export credit to overseas purchasers of U.S. exports to promote and support American jobs. A robust and fully functioning EXIM Bank can assist the United States in leveling the global playing field for U.S. exporters when they compete against foreign companies that receive the support of their national export credit agencies. EXIM also contributes to U.S. economic growth and the support of more than a million jobs through the support of thousands of small and medium-sized enterprises (SMEs) around the country. Since 2000, EXIM Bank has provided \$14.6 billion to the U.S. Treasury after paying for all of its administrative and program expenses.

For more information about EXIM, please visit www.exim.gov

###